

SERB Announces Second Annual Negotiations Seminar

With Emphasis on Negotiating Health Care Coverage, Contributions and Costs

SERB wishes to announce its second Annual Negotiation Seminar to be held on April 11, 2017. It will be a daylong event beginning at 9:00 a.m and concluding at 4:00 p.m. It will be held at the State Library, in Columbus, Ohio.

The Mediation section will host and emcee the Seminar. We will emphasize health care negotiations. We have secured the commitments of six persons who have extensive negotiating experience and who are among the top negotiators in the state of Ohio. These six individuals will talk in the morning on negotiation topics suggested by our mediators and then in the afternoon, four of them will conduct mock negotiations which will be observed by the attendees. The session will then be open for additional comments and questions.

We will also have an hour presentation by our mediators and speakers on health care, health care costs, key elements in the health care coverage, health savings accounts, and related items.

Our expert panel of negotiators include: Kathleen McKinley, a partner in Baasten McKinley and Co.; Robert D. Weisman, senior counsel at IceMiller; Robin Carlin, labor relations consultant; Jonathan Downes, a partner in Zashin & Rich, Steve Lazarus, partner at Hardin, Lazarus & Lewis, and Amy McMillan, labor relations advisor . Each of our panel members will be able to give the attendees practical suggestions and strategies for labor negotiations, including health care issues.

The cost for the seminar will be \$50. Refreshments during the day will be available.

Please click the following link if you wish to sign up for this event. Attendance will be limited.

Negotiations Training
April 11, 2017, Tuesday
State Library
274 East First Avenue
Columbus OH 43201

First Name: _____

First Name as you like it to appear on nametag: _____

Last Name: _____

Address: _____

City, State, Zip: _____

Area Code, Telephone #: _____

E-mail Address *Required Field: _____

Representing: _____

Please fill out top portion for each additional person who will be attending the conference

Reservation @ \$50.00 _____

Total amount due: \$ _____

Fill-in One:

Check enclosed: \$ _____

Purchase Order #: _____

Invoice me / my Organization:

Attention: _____

Email Address *Required Field: _____

If you do NOT receive a confirmation email for your registration, please contact Mary Laurent at the email or phone number below.

Please email or fax this form to Mary Laurent
Mary.Laurent@serb.state.oh.us
614-728-8018 (FAX)
State Employment Relations Board Fiscal Office
65 E. State St., 12th Floor
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